



Communicating for Impact

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The Impact agenda



"An effect on, change or benefit to the economy, society, culture, public policy or services, health, the environment or quality of life, beyond academia." - UK Research Excellence Framework

> *"Impact is the good that researchers can do in the world."* – Mark Reed, <u>www.fasttrackimpact.com</u>

Impact: broad and focused definitions/goals



"Singapore's development into a knowledgebased, innovation-driven economy and society."



- Decarbonisation
- Digitisaton
- Health and Human Potential









Communication is a complex intervention:

- Number of interacting components within the experimental and control interventions ("multiple parts")
- Number of groups or organisational levels targeted by the intervention
- Number and difficulty of behaviours required by those delivering or receiving the intervention
- Number and variability of outcomes
- Degree of flexibility or tailoring of the intervention permitted

Developing and evaluating complex interventions: the new Medical Research Council guidance BMJ 2008 www.bmj.com/content/337/bmj.a1655

A new framework for developing and evaluating complex interventions: update of Medical Research Council guidance. BMJ 2021 www.bmj.com/content/374/bmj.n2061

So, how do we engage with this complexity?



1. Produce relevant, accessible research

- Be **timely** before not after the relevant policy decision.
- State explicitly the policy problem (≠ scientific problem), but don't feel the need to spell out policy solutions
- Be as **simple** as possible (but no simpler).
- Methodology, limitations & weaknesses are important.
- Systematic reviews not single studies.
- Cross-disciplinary: economic analysis, trials, quali social sciences.
- Papers that challenge current thinking with data.
- **Models** should allow policymakers to vary assumptions.

What makes an academic paper useful for health policy? Christopher Whitty BMC Medicine 2015 <u>www.doi.org/10.1186/s12916-015-0544-8</u>



2. Understand demands, constraints and contexts



3. Know your place (and that of others)







Ogilvie D et al 2009. A translational framework for public health research. BMC Public Health <u>https://doi.org/10.1186/1471-2458-9-116</u>



4. Get your timing right



Canadian Institutes of Health Research (CIHR) Knowledge Translation [KT] within the Research Cycle Chart. 2007 http://ktdrr.org/ktlibrary/articles_pubs/ktmodels/

Being strategic, proactive and reactive

Strategic – before and during

- Write it into the grant (no longer optional!)
- Build comms actions into research plans
- Clear research team responsibilities for communications

Proactive – during

- Develop communications skills
- Build useful relationships

Pro- and reactive – during and after

- Be alert and open to communication and policy opportunities
- Connect with comms teams, be available







5. Understand your stakeholders





"When it comes to having each stakeholder ready to go, ready to learn with us, ready to advance with us... there is no other ecosystem like Singapore."

 Dr Dean Ho, Department of Biomedical Engineering NUS <u>www.youtube.com/watch?v=1kYTrCKHkCc</u>





Mapping and prioritising

High

Power / Influence

Low

SABOTEURS? Unengaged or antagonistic Neutralise or bring on board – star potential?	STARS Engage early, collaborate! Set expectations, don't over-rely.				
SLEEPERS Dangerous if numerous Keep a watching brief	SOLDIERS Often numerous – be scalable. Consult, inform, keep on-side				
Low Interest / Alignment High					



Not everyone is a target

- Intermediaries & ambassadors
- People who advocate with and for your evidence
- Policy entrepreneurs* "energetic actors who engage in collaborative efforts in and around government to promote policy innovations." (Minstrom 2019)

* www.tandfonline.com/doi/full/10.1080/25741292.2019.1675989





6. Get your story straight

Selling with the Seven Cs

- 1. Clear. Attention! A common language. As simple as possible (but no simpler).
- 2. Concise. The *correct* length not always short, but don't waste a word.
- 3. Credible. Accurate, with supporting evidence, delivered by trusted sources.
- 4. Clingy. Is it memorable? What prompts might bring it to mind?
- 5. Character. Touch emotions & values as well as the intellect.
- 6. Call to action. Give the audience something to *do* with the information.
- 7. Consistent / constant. If you're bored of saying it, some are only just taking it in.



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7. YOU MUST CHOOSE (METHODS)

BUT CHOOSE WISELY

How it started

How it's going







More control, fewer gatekeepers (?)









Formal structures

& informal channels







8. Know what success looks like

Have the serenity to accept the things you cannot change, the courage to change the things you can, and the wisdom, *always*, to know the difference.



8. Know what success looks like

Have a (realistic) theory of change – proximal and longer term

Swim against the current or ride the waves – neither are passive





Evaluating impact: taking a contributions approach

Distinct but connected and overlapping processes:

- **Research uptake:** users have engaged with research they know it exists.
- **Research use:** users act on research, discuss it, pass it on, use it to inform policy, or practice developments.
- **Research impact:** wider implementation, changes in awareness, knowledge, understanding, ideas, attitudes, perceptions...



Progressing research impact assessment: A 'contributions' approach. Sarah Morton. *Research Evaluation*, 2015. <u>https://doi.org/10.1093/reseval/rvv016</u>

9. Don't take my word for it

The dos and don'ts of influencing policy: a systematic review of advice to academics

Kathryn Oliver & Paul Cairney <u>https://doi.org/10.1057/s41599-019-0232-y</u>

Palgrave Communications 5, Article number: 21 (2019) Download Citation 🚽

"In the absence of evidence about the effectiveness of [this advice], all one can do is suggest a cautious, learning approach to coproduction and engagement, while recognising that there is unlikely to be a one-size-fits all model...

Our best response [to the impact agenda] is to interrogate it, shape it and frame it..."



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THANK YOU

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Joining it all up





Research

Associations between exposure to takeaway food outlets, takeaway food consumption, and body weight in Cambridgeshire, UK: population based, cross sectional study

BMJ 2014 ; 348 doi: https://doi.org/10.1136/bmj.g1464 (Published 13 March 2014) Cite this as: *BMJ* 2014;348:g1464

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Thomas Burgoine, research associate ¹, Nita G Forouhi, group leader ¹, Simon J Griffin, professor of general practice ^{1 2}, Nicholas J Wareham, director ¹, Pablo Monsivais, senior university lecturer ^{1 2}

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Accepted 31 January 2014

8 | March 14, 2014 | cambridge-news.co.uk | Cambridge News

Duh! Cambridge scientists link takeaways with obesity

much takeaway food people

ate using questionnaires for

foods such as pizza, burgers,

fried food and chips. They

also measured people's body

IT probably won't come as a surprise to many, but Cambridge scientists have found that people surrounded by takeaways eat more junk food and are more likely to be obese than those who are not.

The eating habits of 5,442 adults from Cambridgeshire were studied for a Medical Research Council paper published in the British Medical Journal - and the results may encourage politicians to try and restrict the number of takeaways in neighbourhoods.

It found that those living and working near takeaways, as well those who encounter fast food on their commute, are almost twice as likely to be obese, with takeaways around workplaces causing the most problems.

Dr Thomas Burgoine, lead author of the study from the UK's centre for diet and activity research, based in the MRC's epidemiology unit at Cambridge University, said:

GARETH MCPHERSON

"The foods we eat away from home tend to be less healthy than the meals we prepare ourselves, so it is important to consider how exposure to food outlets selling these high calorie foods in our dayto-day environments might be influencing consumption.

"Our study provides new evidence that there is some kind of relationship between the number of takeaway food outlets we encounter, our consumption of these foods, and how much we weigh.

"Of course this is likely to be just one of a number of factors that contribute to a person's risk of developing obesity. However, our findings do suggest that taking steps to restrict takeaway outlets in our towns and cities, particularly around workplaces, may be one way of positively influencing our diet and health."

mass index (BMI) as a measure of their weight. Professor Jill Pell, chairman of the MRC's population health sciences group, said this type of research will provide "robust evidence" to tackle obesity. She added: "To date, studies examining

the link between the neighbourhood food environment and diet and body weight have provided mixed results, which is why it's important that we continue to study these relationships."

In a BMI editorial, senior research scientist Kathryn Neckerman said it is unclear what impact restricting takeaway restaurants would have and added: "In a kind of nutritional 'whack-a-mole', closing takeaway outlets might lead other retailers to expand their offerings of Researchers examined how unhealthy food."





Experts: local junk food link to obesity

By NICK McDERMOTT Health Editor

A TAXPAYER-funded study costing tens of thousands of pounds and lasting eight years has delivered its findings – living and working near takeaways makes people fat.

Researchers found that the more fast food joints people see in a day, the more they scoff.

Those exposed to most are almost twice as likely to be obese than those who come across fewest. The findings – in the British Medical Journal – were branded "blindingly obvious" by the National Obesity Forum.

The Cambridge University team, which looked at more than 5,000 29 to 62-year-olds, has been given £2.7million to spend on public health studies by 2019.

The TaxPayers' Alliance said: "That money could have gone on research and equipment to actually make a difference."

The Sun Says - Page Eight



Silly burgers

THANK goodness we have the world's best universities nurturing the brightest minds. After years of study, scientists at Cambridge discovered a link between junk food and obesity. Next week, zoology department colleagues reveal the results of a study into the toilet habits of woodland-dwelling bears.



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Q Search analysis, research, academics

THE CONVERSATION Academic rigour, journalistic flair

Arts + Culture Business + Economy Cities Education Environment + Energy Health + Medicine Politics + Society Science + Technology Brexit



Are takeaways adding pounds?

New evidence on how takeaway food outlets where we live and work may affect our health



www.cedar.iph.cam.ac.uk/resources/evidence

Fully referenced and linked at

Evidence Brief 7, June 2014

Where we live and work can affect the type of food choices we are able to make, which in turn can impact on our weight and health. New research from CEDAR is adding insight into how takeaways near our home, work and travel routes can increase consumption and obesity levels.

Takeaways and public health policy

Foods eaten outside the home are generally less healthy than those prepared at home. Over the past decade, consumption of food outside the home has increased by almost a third. Over the same period, takeaway food outlets have proliferated throughout our cities and neighbourhoods.

The influence of our food environment on our health is recognised by a number of policy bodies including the Greater London Authority, NICE and Public Health England. A number of Local Authorities, including Waltham Forest and Barking & Dagenham, are already regulating the proliferation of new takeaway food outlets However, the UK evidence on associations between takeaway food outlet exposure, diet and body weight has been mixed, and therefore not yet best placed to support neighbourhood-level environmental interventions.

What CEDAR research is adding

Among our research in this area, CEDAR has been using data from the Fenland Study. This analysis involves 5442 people born between 1950 and 1975 from Ely, Wisberh and Cambridge.

Using a geographical information system, we looked at



Figure 1: Mapping one person's exposure to takeaways at home and work

Considering the whole environment

Studies in this area have largely concentrated on exposure to food outlets in residential neighbourhoods only. However, we spend a large proportion of our day at or travelling to our workplace. Our research with this population has found that considering only the home environments greatly underestimates total takeaway food outlet exposure.



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CEDA

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Nublic Health England



Strategies for Encouraging Healthier 'Out of Home' Food Provision A toolkit for local councils working with small food businesses





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Nation gorging on fast food: Record surge in takeaways on almost every high street is feeding Britain's crippling obesity crisis

KFC 'is thwarting anti-obesity efforts by councils to stop takeaways being opened near schools' - after analysis showed nation's bulging waistline crisis is costing £100billion a year

By ELIZABETH HAIGH 😏

PUBLISHED: 07:44, 6 December 2023 | UPDATED: 08:08, 6 December 2023



New rules aim to limit number of takeaways



Late night takeaways have become "focal points" for drunk people in the early hours, police said

www.bbc.co.uk/news/articles/cd11m5zn42yo

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New takeaways banned in most parts of city



Newcastle City Council said no new takeaways could open near schools where more than 10% of Year 6 pupils were obese

www.bbc.co.uk/news/articles/c0vvjwjxjg4o